

Acquisition Opportunities - May 2024

Business Type	(in order of revenue - highest to lowest)	Revenue	EBITDA	Lead Agent	Geography
1	Ferrous & Non-Ferrous Metal Recycling Company ~ TRANSACTION COMPLETED ~	61,499,000	2,634,000	Barclay Bright	Southeast U.S.
2	Industrial Scrap Metal Processing Company ~ AT LOI STAGE ~	47,018,000	6,017,000	Barclay Bright	Southeast U.S.
3	Breakfast Sausage Manufacturer ~ IN DUE DILIGENCE ~	22,236,000	6,163,000	Brian Hulette	Southeast U.S.
4	Last Mile Managed Services Company Primary assets include company's fleet of vehicles	17,491,000	1,685,000	Barclay Bright	Southwest U.S.
5	Power & Control Cable Manufacturer On Hold	16,794,000	3,547,000	Tony Roe	Central CA
6	Commercial Building Cleaning Services ~ IN DUE DILIGENCE ~	16,771,000	1,583,000	Joe Cavazos	Northern CA
7	E-Commerce Custom Sticker & Label Company Remarkable, hyper organic growth since its inception in 2019	13,500,000 (Forecasted)	4,700,000 (Forecasted)	Don van der Zwaag	Northeast U.S.
8	Laboratory Solutions & Apparatus Developer On Hold	12,387,000	1,327,000	Barclay Bright	Southeast U.S.
9	Broadband Infrastructure Provider Information to come	10,606,000	2,592,000	Tony Roe	California
9	Livestock Feed and Pet Supplies Provider Long-established farm supplier with 80-90% recurring customers	8,221,000	388,000	Joe Cavazos	Northern CA
10	Relocation, Moving & Storage Company ~ TRANSACTION COMPLETED ~	6,409,000	899,000	Joe Cavazos	Northern CA
11	Precision Manufacturing of Automated Fixtures On Hold	5,977,000	1,265,000	Tony Roe	Northern CA
12	Collectible Firearms Company Information to come	4,326,000	663,000	Don van der Zwaag	Upper Midwest
13	Cookie & Confectionary Company ~ IN DUE DILIGENCE ~	3,960,000	1,322,000	Brian Hulette	Eastern U.S.
14	Manufacturer and Distributor of X-Ray Equipment ~ TRANSACTION COMPLETED ~	3,581,000	673,000	Sam Bath	Southern CA
15	Final Mile Delivery and Moving Company Business model focused on customer service and simple logistics	1,817,000	275,000	Brian Hulette	East South Central
16	Cybersecurity Software Company Customers in education, government and technology sectors	(Invest. Value TBD)		Tommy Mike	Pacific Northwest
17	Turnkey Auto Recycling Center (USAR) Presently inactive, the property, business, and assets are for sale	(Invest. Value TBD)		Trevor Wood	Texas

The Independence Group has the mandate with the seller on all of these opportunities.

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